

**LINDE HYDRAULICS CORPORATION (LHC)
FIELD SERVICE PRICE & POLICY SCHEDULE**

Rev. 1 19-June-2007

HOURLY RATES

SERVICE TYPE	STRAIGHT TIME	OVERTIME & SATURDAYS	SUNDAYS & HOLIDAYS
CONUS (SEE NOTE 1)	\$110 USD	\$165 USD	\$220 USD
NORTH AMERICA (SEE NOTE 2)	\$150 USD	\$225 USD	\$300 USD
OCONUS/INTERNATIONAL (SEE NOTE 3)	\$200 USD	\$300 USD	\$400 USD

TRAVEL, LIVING AND INCIDENTAL EXPENSES are not included in any of the hourly rates and shall be billed at cost. Rates exclude special tools and instruments.

TERMS OF PAYMENT are on an estimated basis; 100% in advance on Purchase Order. Final adjustment to be made upon presentation of invoice, payable net 30 days.

RATES

STRAIGHT TIME is defined as time worked on a regular scheduled eight (8) hours between 0700 hours and 1800 hours, Monday through Friday; or for time worked on any other agreed upon schedule of eight (8) hours per day, Monday through Friday.

OVERTIME is defined as time worked in excess of or at times other than the regular straight time schedule. Each hour of overtime shall be paid for at one-and-a-half times the straight time rate, except that hours worked in excess of sixteen (16) per day, Monday through Friday, or in excess of eight (8) on Saturdays, and all hours worked on Sundays and holidays shall be paid for at twice the straight time rate. A holiday is any day observed by LHC as a holiday in Canfield, Ohio, USA.

STANDBY TIME is defined as time, up to eight (8) hours per day, Monday through Friday, during which the LHC Service Representative is available for work but is not working because of circumstances beyond LHC control. Each hour of standby time shall be paid for at the straight time rate. The LHC Service Representative need not be present at the worksite to accrue standby time.

TRAVEL TIME will not be billed except as noted below.

- a. Portal to portal travel times of less than ten (10) hours and occurring in the same calendar day will not be billed.
- b. Portal to portal travel times in excess of ten (10) hours will be billed at the straight time rate for all hours over ten (10).
- c. Portal to portal travel times that span two (2) or more calendar days will be billed at the straight time rate for all hours incurred in Day 2 and beyond.

NOTES:

1. CONUS (Continental US) is defined as the forty-eight (48) contiguous states.
2. NORTH AMERICA is defined as Canada, Mexico, Alaska, Hawaii, and Puerto Rico.
3. OCONUS (Outside Continental US)/INTERNATIONAL is all areas of the world outside CONUS and North America.
4. The above rates apply to Service Technicians and Service Engineers dispatched from the LHC Service and Warranty Department (or contract employees of same). LHC applications engineers and others may be billed at rates different than those above.
5. The above rates apply unless other separate service rates have been negotiated at the time of order placement. Other such rates must be specifically identified in writing on the Purchase Order and agreed to by the LHC Engineering Manager, Manager of Quality & Service or Company President & CEO.